# ACCOUNTING AND FINANCE TRAININGS





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### INTRODUCTION – COURSES OFFERED

	Certified Courses	Duration
1	ACCA Diploma in Accounting and Business (ACCA – UK)	2-3 months
2	Association of Chartered Certified Accountants (ACCA - UK)	24-30 months
3	Certified Financial Analyst (CFA)	18-24 months
4	Certified Internal Auditor (CIA)	18-24 months
5	Certified Management Accountant (CMA – US)	10-12 months
6	Certificate in International Financial Reporting Standards (CertIFRS by ACCA – UK)	2-3 months
7	Diploma in International Financial Reporting Standards (DiplFRS by ACCA – UK)	4-5 months
8	Certificate in Fundamentals of Investment	2-3 months

### INTRODUCTION – COURSES OFFERED

	Customized Corporate Solutions		
CTS01	Financial Statement Analysis	CTS08	Management Of Cashflows And Working Capital
CTS02	Finance For Non-Financial Staff	CTS09	Principles Of Mergers And Acquisitions
CTS03	Sources Of Finance & Understanding Funding Costs	CTS10	Valuation Methodologies In Mergers And Acquisitions
CTS04	Basics Of Risk Management	CTSII	Pricing Strategies
CTS05	Risk Management Methods	CTS12	Forecasting And Decision Making In A  Dynamic Environment
CTS06	Fundamentals Of Budgeting and Cost Control	CTS13	Capital Budgeting
CTS07	Budgetary Control And The Interpretation Of Variances	CTS14	International Financial Reporting Standards (IFRS) – Industry specific

### INTRODUCTION – COURSES OFFERED

	Customized Corporate Solutions		
CTS15	Managing Change Within The Business	CTS23	Fundamentals of Venture Capital
CTS16	Leadership Styles and Managing Staff	CTS24	Fundamentals of Internal Audit & Control
CTS17	Accounting Standards Affecting Your Business	CTS25	Basics of Microsoft Office
CTS18	General Principles of VAT	CTS26	Advanced Excel and Financial Modelling
CTS19	VAT - Administration And Procedures	CTS27	Microsoft Power BI Data Analyst
CTS20	Fundamentals of Strategy And Competitive Analysis	CTS28	Business Communication Etiquettes
CTS21	Fundamentals of Private Equity	CTS29	Managing Teams
CTS22	Private Equity and Funds Management	CTS30	Presenting Opportunities to Investors

### **ABOUT PHOENIX**





Prize-winners including 12 global 60 regional prizes

Delighting clients in

**UAE** Oman Saudi Arabia India





Full time UK trained or qualified subject specialists in our global tutor team

Trained



Professionals now employed with large multinationals

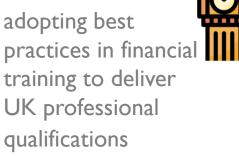


of serving several clients across major industries

Approved training partner for



### **UK** training methodology



Proven track record in

### Nurturing Local Nationals



working with governmental companies and agencies in UAE and Oman

### **MAJOR CLIENTS**

### UAE























### **Deloitte.**

























### **ABOUT GLOBNET**

Global Business Network LLC (Globnet) is an integrated consultancy and turnkey solutions provider with a proven delivery expertise and capabilities in multiple industry verticals.

Consultancy | HR services | IT services | Talent Training | Support Services | Consultancy & Turnkey services



### **ABOUT GLOBNET**

Globnet is one of the most trusted Omani company providing efficient and cost effective solutions in the domain of HR & Training Services.







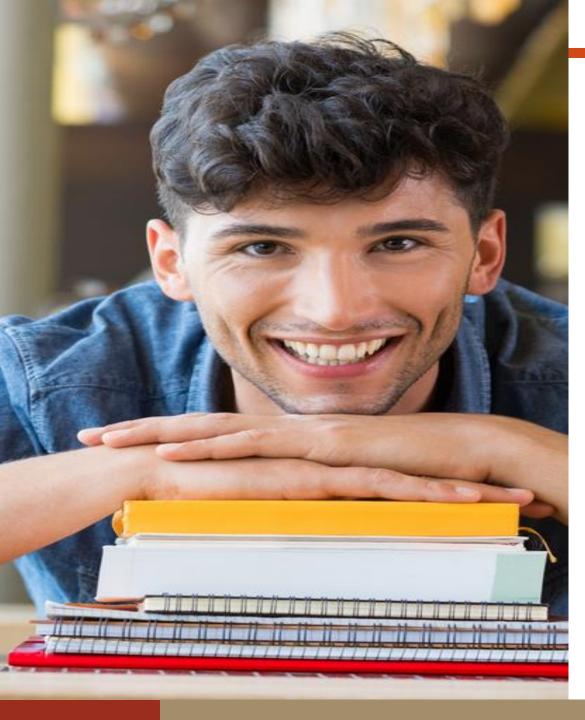




100% OmaniCompany



ISO 9001:2015
 Certified



### PHOENIX GLOBNET JV - OMAN

Phoenix & Globnet JV established in 2019 focussed on building Accounting and Finance talent amongst Oman Nationals.

### Key Highlights



**QUALIFIED AND EXPERIENCED TUTORS** 



**UK STANDARD COURSE STRUCTURE** 



**CUSTOMIZED COURSE MATERIAL** 



TIME BOUND AND, EFFICIENT COURSE DELIVERY



HIGHLY EXAM FOCUSSED DELIVERY



PROGRESS REPORTING AND KPI BASED DELIVERY FOR CORPORATES



**SUPPLEMENTARY ARABIC SUPPORT** 

### DETAILS OF THE COURSES AVAILABLE

Name	Who is it for?	Slide No
ACCA Diploma in Accounting and Business	Recognized Diploma from ACCA to upskill themselves on various subjects like accounting, business, management and management accounting	13
Association of Chartered Certified Accountants (ACCA)	Ideal for those looking to build a career in accounting, finance, auditing or tax. This will allow candidates to progress to more senior positions	14
Certified Financial Analyst (CFA)	Ideal for those looking for a career in the core finance like private equity, portfolio management or any anyone involved with capital investment decisions.	16
Certified Internal Auditor (CIA)	Ideal for candidates pursuing or wish to pursue a career in internal audit.	18

### DETAILS OF THE COURSES AVAILABLE

Name	Who is it for?	Slide No
Certified Management Accountant (CMA – US)	This course will enable candidates to obtain understanding around costing, financial analysis and budgetary control and progress into managerial roles within the organization.	19
Certificate in International Financial Reporting Standards (CertIFRS by ACCA – UK)	This is designed for accounting professionals, finance managers, and individuals working in financial reporting roles, providing a comprehensive understanding of IFRS.	20
Diploma in International Financial Reporting Standards (DipIFRS by ACCA – UK)	This is tailored for experienced accountants, financial managers, and professionals seeking to deepen their knowledge and expertise in IFRS, enabling them to apply complex IFRS requirements in real-world scenarios and enhance their career prospects.	21
Certificate in Fundamentals of Investment	Phoenix designed investment qualification which upskills the candidates on necessary core finance topics in a short time.	22
Corporate Training Solutions	Various customized trainings according to client needs	23

### ACCA DIPLOMA IN ACCOUNTING AND BUSINESS (2 TO 3 MONTHS)

- The candidates who have obtained graduation in accounting and business are usually exempt from the first 3 to 4 ACCA modules and start their ACCA journey in the Applied Skills stage.
- The candidates can be requested to waive of one module of their exemption and sit one exam of the ACCA and obtain a Diploma in Accounting & Business from ACCA within a short span of 2-3 months.
- Further the candidates can be trained on certain key skillsets that may be useful for them at work from the other exempt modules.
- The key advantage of this approach is the recognition the candidates obtain from a globally recognised UK accounting body in a short time frame and also build their skillset in key areas of accounting, finance, business and costing.

#### Module

**Business & Technology** 

Management Accounting

Financial Accounting

### ACCA QUALIFICATION (24 TO 30 MONTHS)

Business & Technology (BT)

Management Accounting (MA)

Financial Accounting (FA)

#### **DIPLOMA IN ACCOUNTING AND BUSINESS**

Performance Management (PM)

Taxation (TX-UK)

Financial Reporting (FR)

Audit & Assurance (AA)

Financial Management (FM)

**ADVANCED DIPLOMA IN ACCOUNTING AND BUSINESS** 

#### **ACCA Modules**

Strategic Business Leader (SBL)

Strategic Business Reporting (SBR)

Advanced Financial Management (AFM)

Advanced Audit and Assurance (AAA)

**ACCA AFFILIATE** 

### ACCA QUALIFICATION - TRAINING METHODOLOGY

#### COURSE STRUCTURE (FACE TO FACE)

Phoenix face to face courses have two main components- tuition and revision. This is in addition to interim tests and a final mock exam. While the exact contact hours for each module varies depending on the technical complexity and nature of the subject, the average contact time is around 12 days for each exam/module. The courses can be scheduled depending on the client requirements and around work timings.

#### COURSE STRUCTURE (ONLINE)

Phoenix online courses aim to replicate the face to face courses through an award-winning video hosting platform that is used by world's most renowned universities including Harvard and Yale. This platform allows students the flexibility of studying and viewing content at their own pace while they have constant engagement through prescheduled live interactive sessions.

#### ASSESSMENT AND FEEDBACK

Students are assessed both informally (through tutor feedback) and formally (during the course). Formal assessment is carried out on a regular basis using tests that simulate the challenges of the real exams including online simulations. The results from these are monitored by the tutor and remedial action taken to ensure that problem areas are revisited.

### CFA QUALIFICATION (18 TO 24 MONTHS)

	Subjects		Subjects		Subjects
CFA Level I	<ul> <li>Ethical and Professional Standards</li> <li>Quantitative Methods</li> <li>Economics</li> <li>Financial Statement Analysis</li> <li>Corporate Issuers</li> <li>Equity Investments</li> <li>Fixed Income</li> <li>Derivatives</li> <li>Alternative Investments</li> <li>Portfolio Management and Wealth Planning</li> </ul>	CFA Level II	<ul> <li>Ethical and         Professional Standards</li> <li>Quantitative Methods         Economics</li> <li>Financial and Reporting         Analysis</li> <li>Corporate Finance</li> <li>Equity Investments</li> <li>Fixed Income</li> <li>Derivative Investments</li> <li>Alternative         Investments</li> <li>Portfolio Management</li> </ul>	CFA Level III	Portfolio management

### 'CFA SIMPLIFIED' DELIVERY METHODOLOGY

- The CFA syllabus is vast and complicated. We deliver a 'CFA Simplified' study approach using bespoke, expert written, exam focused, manageable and easy to understand study materials.
- We have the technical capability and flexibility to deliver the CFA course through either regular face to face classroom tuition, online distance learning or a blended delivery approach.
- Our tutor team are highly skilled and engaging communicators and subject specialists. They are approachable, supportive and create a positive and engaging learning environment.
- Our tutors combine interactive tuition, group work, open discussion, distance learning and plenty of question practice, exam technique along with rigorous, formalized testing to prepare students for the final examination.
- We actively encourage candidates to ask questions, make points and where appropriate perform group tasks in order to build both confidence and understanding.
- We provide continuous tutor and technical support throughout the duration of the contract by phone, email and social media channels
- Students will complete **3 mock exams** at different parts of the course. In addition to this, they will be regularly tested at frequent intervals upon completion of modules as a part of their learning.

### CERTIFIED INTERNAL AUDITOR (CIA) (18 TO 24 MONTHS)

- Certified Internal Auditors (CIA®) is the only globally recognised internal audit certification which helps individuals to demonstrate their knowledge, skills and competencies in the auditing field anywhere around the world.
- The benefits of gaining the qualification is to be able to distinguish yourself from your peers as well as:
- Add value and improve organisation's operations through evaluating the efficiency and effectiveness of risk management and internal controls
- Demonstrate professionalism and proficiency
- Facilitates internal auditors to top management positions

Exam	Topic
Part I	Essentials of Internal Auditing
Part 2	Practice of Internal Auditing
Part 3	Business knowledge for Internal Auditing

### CERTIFIED MANAGEMENT ACCOUNTANT (CMA)(10 TO 12 MONTHS)

CMA US (Certified Management Accountant) is a globally recognized professional certification offered by the Institute of Management Accountants (IMA). It is designed for accounting and finance professionals seeking to advance their careers in management accounting and financial management roles. CMA US provides a comprehensive understanding of key accounting and financial management concepts, strategic decision-making, and business ethics.

Part I	Part 2	
<ul> <li>External Financial Reporting Decisions</li> <li>Planning, Budgeting, and Forecasting</li> <li>Performance Management</li> <li>Cost Management</li> <li>Internal Controls</li> </ul>	<ul> <li>Financial Statement Analysis</li> <li>Corporate Finance</li> <li>Decision Analysis</li> <li>Risk Management</li> <li>Investment Decisions</li> <li>Professional Ethics</li> </ul>	

## CERTIFICATE IN INTERNATIONAL FINANCIAL REPORTING STANDARDS BY ACCA – UK (2 TO 3 MONTHS)

- The Certification IFRS by ACCA covers a wide range of topics, including the conceptual framework of financial reporting, recognition and measurement of assets, liabilities, revenue, and expenses, as well as the presentation and disclosure requirements of financial statements. It also explores complex areas such as business combinations, financial instruments, and consolidated financial statements.
- By successfully completing the Certification IFRS, professionals enhance their credibility and marketability in the accounting and finance industry. It opens doors to career advancement opportunities, especially in multinational corporations and organizations that follow or adopt IFRS. Furthermore, this certification demonstrates a commitment to high professional standards and ethical conduct, which are highly valued by employers and stakeholders.

## DIPLOMA IN INTERNATIONAL FINANCIAL REPORTING STANDARDS BY ACCA – UK (4 TO 5 MONTHS)

- This diploma is specifically designed for individuals who already possess a solid foundation in accounting and finance and wish to specialize in IFRS.
- While both the CertIFRS and DipIFRS programs cover IFRS principles, there are key differences between them. The Diploma in IFRS goes beyond the foundational knowledge covered in the CertIFRS program and delves into more complex and detailed aspects of IFRS. It is a more extensive and rigorous program intended for accounting and finance professionals seeking to enhance their technical expertise and credibility in the field of financial reporting.
- The Diploma in IFRS covers a wide range of advanced topics, including the conceptual framework, accounting policies, revenue recognition, financial instruments, business combinations, and consolidated financial statements. It provides participants with a deep understanding of the underlying principles, measurement techniques, and presentation requirements related to these complex areas of financial reporting. Additionally, the program emphasizes the practical application of IFRS through case studies and real-world scenarios, enabling participants to develop the skills necessary to navigate the challenges of implementing and interpreting IFRS in practice.
- By completing the Diploma in IFRS, professionals demonstrate a high level of proficiency and expertise in IFRS, which is highly valued by employers, clients, and stakeholders. This diploma opens doors to advanced career opportunities in multinational corporations, consulting firms, and financial reporting roles where in-depth knowledge of IFRS is critical.

### CERTIFICATE IN FUNDAMENTALS OF INVESTMENT (2 TO 3 MONTHS)

- Certificate in Fundamentals of Investment is a Phoenix designed investment course which we have successfully run
  with multiple investment funds in Abu Dhabi and Dubai for the Emiratization programs.
- This course acts as a good bridge for candidates who wish to pursue the CFA examination. This course the fundamentals of core finance such as below. At the end of the course, the candidates will have to go through an internal assessment and pass the exams in order to obtain the certificate.

Topics covered	Topics covered
Quantitative Methods	• Derivatives
<ul><li> Economics</li><li> Financial Statement Analysis</li></ul>	<ul> <li>Alternative Investments</li> <li>Portfolio Management and Wealth Planning</li> </ul>
<ul> <li>Corporate Issuers</li> </ul>	Financial and Reporting Analysis
<ul> <li>Equity Investments</li> </ul>	Asset Allocation
Fixed Income	

### CORPORATE TRAINING SOLUTIONS

- Phoenix (Globnet) has worked with reputed government and private organizations across UAE, Oman and Saudi Arabia to deliver customized corporate trainings to meet the specific needs of the accounting and finance teams.
- The list of 30 courses on page 3 and 4 are all customized according to the needs of the clients. The duration and the level of the course can be customized as well.
- We will support the training with our subject specialist trainers based out in Oman. They will be supplemented
  where required by tutors from Dubai and India.
- The candidates of these courses can further be provided Arabic support if required with our bilingual tutors.

### TRAINING CENTRE













### **TESTIMONIALS**







In line with the vision of our wise leadership to empower Omani women to be a vital role in Oman development. It's an opportunity for us to take this chance and draw our future and keep growing. Set your goal, study and practice daily make it fun for you to learn and not a task to be completed. One day your hard work, perseverance, and sacrifice pays off. ACCA has helped me take those first few steps.

Daniya Al Zakwani, ACCA



I had a great experience with Phoenix by passing Financial Management on my first attempt. This will not happen without their excellent tuition notes and the approach of explaining these notes by experienced tutor. Moreover, passing your paper is the ultimate aim of the tutor from the first class and this will have huge impact on your dedication and accepting the challenge.

Being with Phoenix in your ACCA journey will be always an advantage towards achieving the passing rate.

Marwan Ali Al Farsi

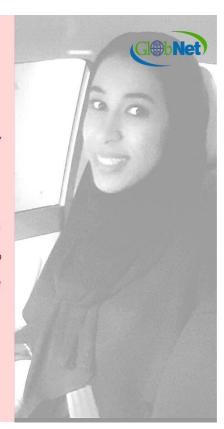




Nothing ever becomes real till it is experienced. I'm thrilled to share my experience and to be part of the Phoenix team.

My focus was to make sure that I have all the knowledge and exam techniques that I gained from PFT to succeed in the ACCA exam and I would like to take this opportunity to express my thanks to Phoenix Financial Training and Mr.Hamad Al Towaiya, my tutor who was very supportive, caring and available at any time during my studying.





### CONTACTS

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